



USE CASE EXPLORER · EDITION AUGUST 2026

What does AI actually do for you?

59 use cases across 12 business functions that Beyondles HorAlzon covers today. Each one rated for revenue impact, relief and quality. So you no longer have to ask whether AI does something for you, only where to start.

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Most of this replaces no one.

There are tasks that nobody in your company handles today. Because the capacity is missing, because the effort would be out of all proportion, or because you cannot find the specialist for it. That is exactly where the leverage sits.

This catalogue shows which of those tasks Beyondles HorAlzon can take on. Beyondles HorAlzon is the executing part of the Beyondles AI Operating System: agents that run around the clock, draw on your company knowledge and log every action. The Brain, the built-in knowledge layer, knows your documents, your history and your rules.

We checked every case against the current state of the platform. What is written here can be implemented. Much of it starts with what you already have: documents, lists and exports from your systems. Deeper connections to your systems (ERP, CRM and the like) are built through open interfaces, at the pace that suits you.

Honestly rated

The values are experience values from comparable projects, not a commitment for your company. What comes out of it depends on how often such cases arise at your end.

People decide

Agents deliver drafts and results. Nothing leaves the company without someone having approved it.

Traceable

Every result states which source, which data and which version it is based on.

Four effects, two indicators

Every use case is rated on a scale of one to five across four effects.

Revenue and cash impact	Effect on revenue or cash flow. Faster payment, avoided cost, won orders.
Administrative relief	Reduction of recurring administrative work.
Employee relief	Reduction of the tasks nobody enjoys. Retyping, searching, chasing.
Quality and consistency	Fewer errors, consistent form and tone, even on the fiftieth case. Often the underestimated effect.

Prerequisites

What has to be in place: cases that start with documents and exports run in weeks. Anything with deep system integration takes longer. Your systems are connected through open interfaces (MCP) and webhooks.

One-off or continuous

A project with an end point weighs effort against effect. A continuous agent weighs monthly savings against operating cost. Two different calculations, both worthwhile.

Basic AI or with knowledge access? You can get a rough version of much of this from a general assistant. The difference appears when the system knows your documents, your history and your rules. Then it checks against your reality instead of an average case. That is exactly what The Brain is for.

01

**The use cases,
function by function**

Accounting

USE CASE	REVENUE & CASH	ADMIN	EMPLOYEES	QUALITY	EFFORT	PREREQUISITE
Prepare dunning: review open items, pre-draft letters for each escalation level	●●●●○	●●●●○	●●●○○	●●●○○	Low	Accounting system / open item list
Reconcile accounts and clarify open differences	●●○○○	●●●●○	●●●○○	●●●○○	Medium	Accounting system, ERP
Prepare the monthly close: review postings, comment on anomalies	●●○○○	●●●●○	●●●○○	●●●●●	Medium-high	Accounting system, ERP
Prepare payment runs and detect duplicate payments	●●●●○	●●●○○	●●●○○	●●●●●	Low	Accounting system

Controlling & Finance

USE CASE	REVENUE & CASH	ADMIN	EMPLOYEES	QUALITY	EFFORT	PREREQUISITE
Consolidate monthly reporting from several systems and add commentary	●●○○○	●●●●○	●●●○○	●●●●●	Medium	ERP, accounting system
Roll forward forecast and liquidity planning	●●●●○	●●●○○	●●●○○	●●●○○	Medium	Accounting system, bank data
Produce annual report and investor update from figures and prior-year texts	●●○○○	●●●●○	●●●○○	●●●●●	Low	Figures, prior texts
Variance analysis plan against actual, with written reasoning	●●●○○	●●●●○	●●●○○	●●●●●	Medium	ERP, plan figures
Post-calculation of projects and orders	●●●●○	●●●○○	●●●○○	●●●○○	Medium-high	ERP, time tracking
Prepare grant applications and proof of use	●●●○○	●●●●●	●●●○○	●●●●●	Low	Receipts, accounting system

"Revenue down 8 % against plan" is a sentence any language model can phrase nicely. Your Beyondles agent pulls prior periods, plan figures and your commentary logic from The Brain, and writes not that the variance exists but where it comes from.

BUSINESS FUNCTION

Sales

USE CASE	REVENUE & CASH	ADMIN	EMPLOYEES	QUALITY	EFFORT	PREREQUISITE
Review, qualify and answer incoming enquiries with a matching draft quotation	●●●●●	●●●●○	●●●●○	●●●●○	Medium	Mailbox, ERP, CRM
Structure meeting notes after customer appointments and transfer them into the CRM	●●●○○	●●●●○	●●●●●	●●●●●	Low	CRM
Follow up on quotations: set reminders and prepare follow-up mails	●●●●●	●●●●○	●●●●○	●●●○○	Low	CRM
Evaluate tenders and specifications, check requirements against your own portfolio	●●●●●	●●●○○	●●●●○	●●●●○	Medium	Documents
Existing customer analysis for cross- and upselling from purchase history	●●●●●	●●○○○	●●●○○	●●●○○	Medium	ERP, CRM
Generate quotation and contract documents from approved text blocks	●●●●○	●●●●○	●●●●○	●●●●●	Low	CRM, templates

Marketing

USE CASE	REVENUE & CASH	ADMIN	EMPLOYEES	QUALITY	EFFORT	PREREQUISITE
Derive several formats from one subject: blog post, social post, newsletter	●●●○○	●●●○○	●●●●●	●●●●○	Low	Documents
Competitor and market monitoring: evaluate named sources regularly, summarise changes	●●●○○	●●●○○	●●●●○	●●●●○	Medium	Named web sources
Follow up trade fairs and campaigns: enrich leads, prioritise, prepare follow-up drafts	●●●●○	●●●●○	●●●●○	●●●●○	Low	CRM, lead list
Create references and case studies from project documentation	●●●●○	●●●○○	●●●●○	●●●●●	Low	Project documents
Review website and product copy and keep it consistent	●●●○○	●●●○○	●●●●○	●●●●●	Low	CMS / PIM
Prepare newsletter and editorial plan: collect topics, schedule them, create drafts	●●○○○	●●●●○	●●●●●	●●●●○	Low	Topic list

Generic AI writes copy that fits everywhere and lands nowhere. Your Beyondles agents write with your references, your facts and your tone. Copy that could only have come from your company.

Customer Service

USE CASE	REVENUE & CASH	ADMIN	EMPLOYEES	QUALITY	EFFORT	PREREQUISITE
Answer recurring customer enquiries from manual and history, draft for approval	●●○○○	●●●●●	●●●●●	●●●●○	Medium	Ticket system, knowledge base
Classify, prioritise and correctly route incoming tickets	●○○○○	●●●●●	●●●●○	●●●●○	Low	Ticket system
Categorise complaints and make recurring causes visible	●●●○○	●●●○○	●●●○○	●●●●●	Medium	Ticket system, ERP
Maintain the knowledge base: derive new help articles from solved cases	●○○○○	●●●○○	●●●○○	●●●●●	Low	Ticket system
Evaluate service quality: identify sentiment and escalation reasons from case histories	●●○○○	●●○○○	●●●○○	●●●●○	Medium	Ticket system

Purchasing & Materials

USE CASE	REVENUE & CASH	ADMIN	EMPLOYEES	QUALITY	EFFORT	PREREQUISITE
Normalise quotations from several suppliers to comparable line items and compare them	●●●●○	●●●●○	●●●●○	●●●●●	Medium	Quotation documents, ERP
Check purchase requisitions and prepare orders	●●●○○	●●●●●	●●●●○	●●●●○	Medium-high	ERP
Match order confirmations against the order and report deviations	●●●○○	●●●●●	●●●●●	●●●●●	Medium	ERP, mailbox
Supplier rating: consolidate delivery reliability, quality and complaints	●●●○○	●●●○○	●●●○○	●●●●●	Medium	ERP
Maintain master data: check and standardise item and supplier data, find duplicates	●●○○○	●●●●○	●●●●○	●●●●●	Medium	ERP / inventory system
Monitor framework agreements and price lists	●●●●○	●●●○○	●●●○○	●●●●○	Medium	ERP, contract documents

Any assistant can put two PDF quotations side by side. Only when your Beyondles agent adds item master data, framework agreements and last year's prices from The Brain does the comparison answer the real question: is this a good offer, for you?

Projects

USE CASE	REVENUE & CASH	ADMIN	EMPLOYEES	QUALITY	EFFORT	PREREQUISITE
Generate a weekly status per project from minutes and documents	●●○○○	●●●●○	●●●●●	●●●●●	Low	Mailbox, project tool
Document meetings: minutes, tasks and owners straight from the conversation	●●○○○	●●●●●	●●●●●	●●●●●	Low	Meeting platform & documentation software
Consolidate risks and open points across projects, make escalations visible	●●●○○	●●●○○	●●●●○	●●●●●	Medium	Project tool
Derive quotation and project costing from comparable earlier projects	●●●●○	●●●○○	●●●○○	●●●●○	Medium	Project data, time tracking
Document project closure: capture experience and lessons learned in a structured way	●●○○○	●●●○○	●●●●○	●●●●●	Low	Project archive

The real leverage appears when every meeting is documented automatically, the results come together in one place and feed from there into all other business processes: decisions become traceable, duplicate work shows up, commitments are not lost, and nobody has to type more.

Legal & Compliance

USE CASE	REVENUE & CASH	ADMIN	EMPLOYEES	QUALITY	EFFORT	PREREQUISITE
Read contracts and extract key terms: term, notice periods, price clauses, liability	●●●●○	●●●●●	●●●●○	●●●●●	Medium	Contract documents
Monitor deadlines: report termination and renewal dates in good time	●●●●●	●●●●○	●●●○○	●●●●●	Low	Contract overview
Compliance monitor: check terms, privacy policy and data processing agreements against the actual tool and vendor landscape	●●○○○	●●●●○	●●●●○	●●●●●	Medium	System overview, legal documents
Maintain data protection documentation: keep the record of processing activities current	●○○○○	●●●●●	●●●●○	●●●●●	Low	System overview
Monitor legal changes from named sources and derive the action required	●●○○○	●●●●○	●●●●○	●●●●●	Low	Named legal sources
Build a legal register: identify relevant laws and standards, confirm them once with counsel, keep them current	●●●○○	●●●●○	●●●●○	●●●●●	Medium	Legal sources, company profile

Important: This is preliminary review and monitoring, not legal advice. The system shows where something stands out. Assessment and decision remain with your lawyer. Without a connected system and contract landscape it stays at general guidance; only with integration does it become a statement about your company.

IT & Development

USE CASE	REVENUE & CASH	ADMIN	EMPLOYEES	QUALITY	EFFORT	PREREQUISITE
Generate a structured specification from tickets, mails and meeting notes	●●○○○	●●●○○	●●●●○	●●●●●	Medium	Ticket system, mailbox
Keep technical documentation current: detect changes and update the docs	●○○○○	●●●●○	●●●●○	●●●●●	Medium	Repository access
Document legacy code and legacy systems to secure knowledge before staff changes	●●○○○	●●○○○	●●●●●	●●●●●	Medium	Repository access
Keep IT documentation and the system overview current	●●○○○	●●●●○	●●●●○	●●●●●	Medium	System overview
Licence and contract overview: identify cost, terms and unused licences	●●●●○	●●●○○	●●●○○	●●●●○	Low	Contracts, invoices
Consolidate incident reports into one situation picture	●●○○○	●●●○○	●●●●○	●●●●○	Medium-high	Monitoring

Deliberately not included: code review, test generation and security scans. Established tools in the CI/CD pipeline cover those, and that is where they belong. Included are only the cases that need cross-system context and therefore do not work without knowledge access.

Technical Service

USE CASE	REVENUE & CASH	ADMIN	EMPLOYEES	QUALITY	EFFORT	PREREQUISITE
Monitor maintenance and inspection dates and prepare field visits	●●●●○	●●●●○	●●●○○	●●●●●	Medium	ERP / maintenance plan
Derive spare part demand from service reports	●●●●○	●●●○○	●●●○○	●●●●○	Medium	Inventory system

Logistics & Shipping

USE CASE	REVENUE & CASH	ADMIN	EMPLOYEES	QUALITY	EFFORT	PREREQUISITE
Read delivery and freight documents and check them against the order	●●●○○	●●●●●	●●●○○	●●●●●	Medium	ERP, documents
Check freight cost: match invoices against tariffs and actual shipments	●●●●●	●●●○○	●●●○○	●●●●●	Medium	Freight invoices, tariffs

Production & Manufacturing

USE CASE	REVENUE & CASH	ADMIN	EMPLOYEES	QUALITY	EFFORT	PREREQUISITE
Evaluate complaints and scrap, consolidate root causes	●●●●○	●●●○○	●●●○○	●●●●●	Medium	ERP

Freight cost checking is the textbook example of a task that simply does not happen today. Too granular for people, too worthwhile to leave undone.

Management & Strategy

USE CASE	REVENUE & CASH	ADMIN	EMPLOYEES	QUALITY	EFFORT	PREREQUISITE
Consolidate scattered figures from several systems into a recurring situation picture	●●●○○	●●●●○	●●●●○	●●●●●	Medium	ERP, accounting system
Create decision papers from scattered documents	●●●○○	●●●○○	●●●●○	●●●●●	Low	Document archive
Monitor grants and tenders from named portals and check the fit	●●●●○	●●●○○	●●●○○	●●●●○	Low	Named sources, profile
Competitor and market monitoring for strategic decisions (main entry under Marketing)	●●●○○	●●○○○	●●●○○	●●●●○	Low	Named web sources

A chat assistant only knows what you put in front of it, and then forgets it again. A situation picture from three systems only comes about when Beyondles HorAlzon pulls your figures and facts over time from The Brain: automatically, repeatedly, with nothing to collect by hand.

●●●●● Scale 1 to 5, experience values from comparable projects · Effort: Low, Medium, High

**All 59 of these cases run on
the same platform. That
is why the second agent is
set up faster than the first.**

And the third already draws on what the first two know.

Four principles that apply to every case

People decide

AI delivers drafts and suggestions. Responsibility for the result stays with the person who approves it. Nothing leaves the company without someone having seen it. Which steps require approval is for you to define.

Traceability

Every result has to be verifiable: which source, which data, which version. No trust without evidence, least of all where figures and deadlines are involved. Beyondles HorAlzon logs every action in full.

Deliberate handling of data

You actively decide which data goes into which system and which model, and you know the legal framework around it. We explicitly invite you to make that decision deliberately rather than leaving it to a default setting.

As equals

AI takes work off employees. It does not rate them. Use cases that amount to assessing people are deliberately not part of this catalogue.

Legal note. Only use cases that are legally unproblematic to implement are included. Independently of that: before implementation, every case must be checked for data protection and employment law admissibility. Where this catalogue touches legal topics, it is preliminary review and monitoring, not legal advice.

The catalogue is the entry point, not the limit

Every case on these pages is one configuration of the same platform. Whatever your company needs beyond that, you build on top of it.

Agents around the clock

Agents run continuously, on a schedule or on demand. They come back to you when a decision is due, and keep working long after you have gone home.

The Brain as memory

Everything your agents learn lands in a shared knowledge layer: searchable, versioned, with contradiction detection. Knowledge no longer leaves the company with people.

Open integration

You connect your business systems through open interfaces (MCP) and webhooks. No closed ecosystem, no dependency on a single vendor.

Design your own agents

A description in everyday language becomes a blueprint for your own agent, with approval rules, knowledge access and cost control per case.

Operated in Germany. Tenant-separated data storage, complete logging and cost transparency per case are part of the platform, not an add-on package.

Which of these cases is yours?

While reading you have probably recognised two or three lines. Those are exactly the entry point.

Write to us and tell us which ones. We will get back to you, go through the cases together, above all the connection to your systems, and then plan the pilot.

01 Selection

You name the two or three cases you recognised, and which systems you run (ERP, accounting, CRM, ticket system).

02 Conversation

We go through the cases together, above all the connection to your systems.

03 Pilot

The first agent runs with support, using your documents and rules. For document-based cases in weeks, not months.

04 Roll-out

Further cases follow the same structure. The effort drops with every step.

Email

info@beyondles.ai

Web

beyondles.ai



beyondles

**Let's talk about
your first agent.**

Email info@beyondles.ai

Web beyondles.ai